

Kiwi Income Property Trust

Annual Meeting

18 August 2006

Agenda

- Financial Overview
- Office Portfolio
- Retail Portfolio
- Sylvia Park
- Outlook

Financial Overview

	FY06	FY05	
Rental Income	\$88.3m	\$88.1m	✓
Net Income Before Tax	\$80.4m	\$66.5m	✓
Net Income After Tax	\$72.1m	\$52.7m	✓
Gross Dividend	9.10 cpu	8.65 cpu	✓
Revaluation Gain	\$103.2m	\$65.0m	✓
Net Asset Backing (<i>per unit</i>)	\$1.44	\$1.27	✓
<hr/>			
Total Assets	\$1.45b	\$1.26b	
Bank Debt to Assets Ratio	16.3%	27.0%	
Portfolio Occupancy	99.5%	99.5%	
Weighted Average Lease Term	5.4	5.5	

Revaluations

Revaluation Gain of \$103.2m

- Approx. 70% of gain from office portfolio
- Approx. 78% of gain attributable to increased market rentals

Revaluations >\$5m

Asset	Location	Valuation (\$m)	Revaluation Gain (\$m)
Office			
Vero Centre	Auckland	255.7	29.7
The Majestic Centre	Wellington	93.2	11.2
Unisys House	Wellington	58.7	8.9
Vector Building	Wellington	25.9	6.1
PWC Building	Christchurch	44.6	7.8
Retail			
Northlands	Christchurch	229.5	14.9
North City	Porirua	116.8	10.3

Total Returns

Total return of 22.5% for KIP for year ended 31 March 2006

Returns to 31 July 2006	Yearly	Two Year Cumulative p.a. return	Three Year Cumulative p.a. return
NZX Property Gross	20.9%	22.7%	19.3%
NZX50 Gross	8.1%	14.1%	18.5%
KIP	33.8%	24.2%	19.5%

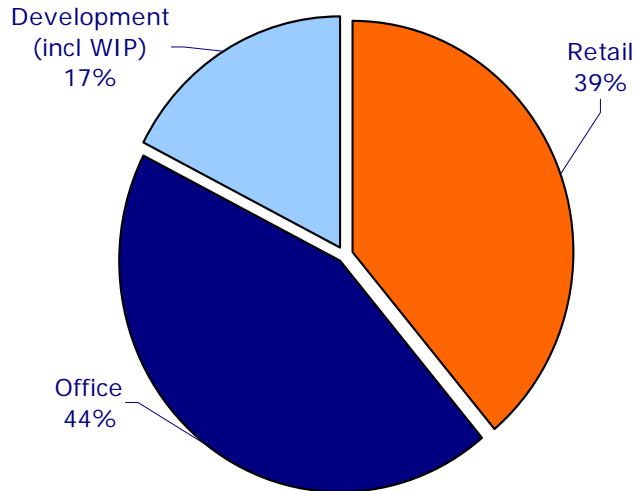
Source: Iress, GSJBWere Research Estimates

- Unit price hit all time high of \$1.42 on 10 August 2006
- KIP total gross return since listing in 1993 (to 31 July 06) 12.7% p.a.

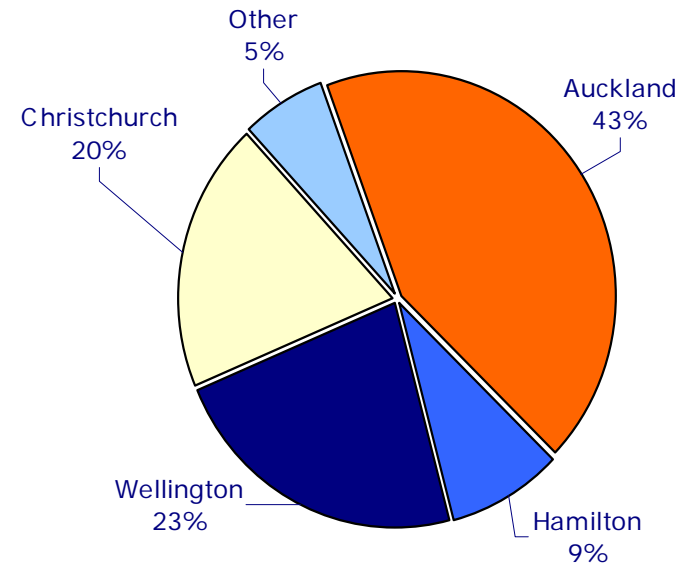
Portfolio Summary

Diversification By Sector & Region % of Value (As at 31 March 2006)

Portfolio By Sector



Portfolio By Region



	No. of Tenants	NLA m ²
Retail	459	114,699
Office	162	157,835
Total	621	272,534

Office Portfolio – year ended 31 March 2006

New Leases

30 new leases, renewals & extensions agreed representing:

- \$0.79m (13.8%) increase in income
- 23,181m² of net lettable area

Rent Reviews

38 rent reviews were completed representing:

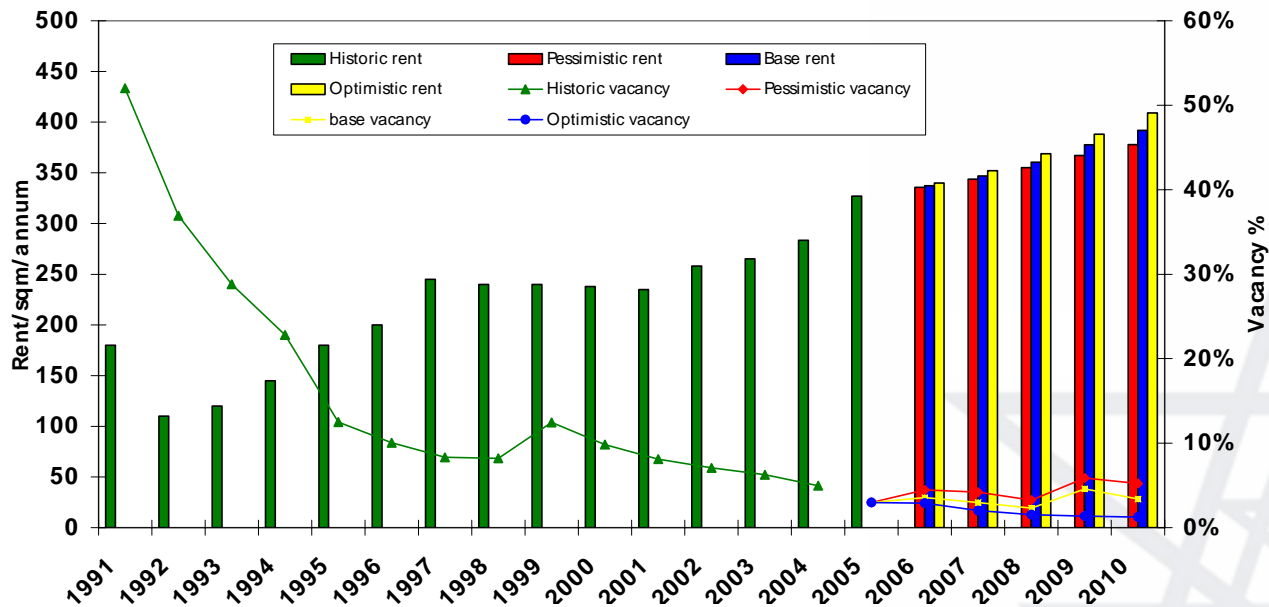
- \$1.08m (9.9%) increase in income

Major Lease Activity

<i>Tenant</i>	<i>Area (m²)</i>	<i>Term</i>	<i>Building</i>
Airways Corporation	2,102	9 years	Majestic Centre
ABN Amro	1,876	9 years	Vero Centre
Auckland Regional Council	1,461	9 years	21 Pitt Street

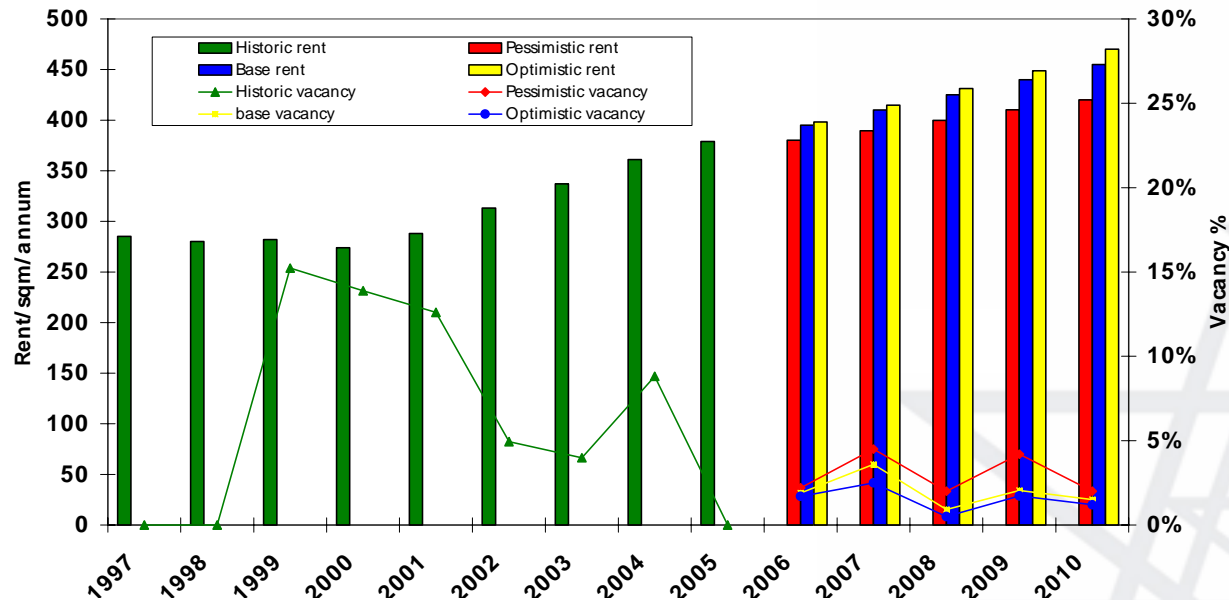
Auckland

- Premium grade net rents continue to increase
- Top end rentals have reached \$480 per m²
- Premium grade office vacancy down to 3%
- Yields have firmed



Wellington

- Premium net rents increased by 15% over 2005
- Virtually no available space at the premium end
- Additional space now under construction
- Yields continue to firm



Office Market Views

Christchurch

- Declining vacancy
- A-grade vacancies have been at or below 2% since mid 2003
- Prime rentals have increased between 10% and 15% over last year



Retail Portfolio – year ended 31 March 2006

Retail Sales

- Up 2.6% (“like for like” up 1.4%)

Centre Gross Occupancy Costs

- Specialty range between 12.0% and 15.3%

New Leases

60 new leases, renewals & extensions agreed representing:

- \$0.78m (19.9%) increase in income
- 8.9% of net lettable area

Rent Reviews

309 rent reviews were completed representing:

- \$1.24m (5.0%) increase in income
- 37.9% of net lettable area

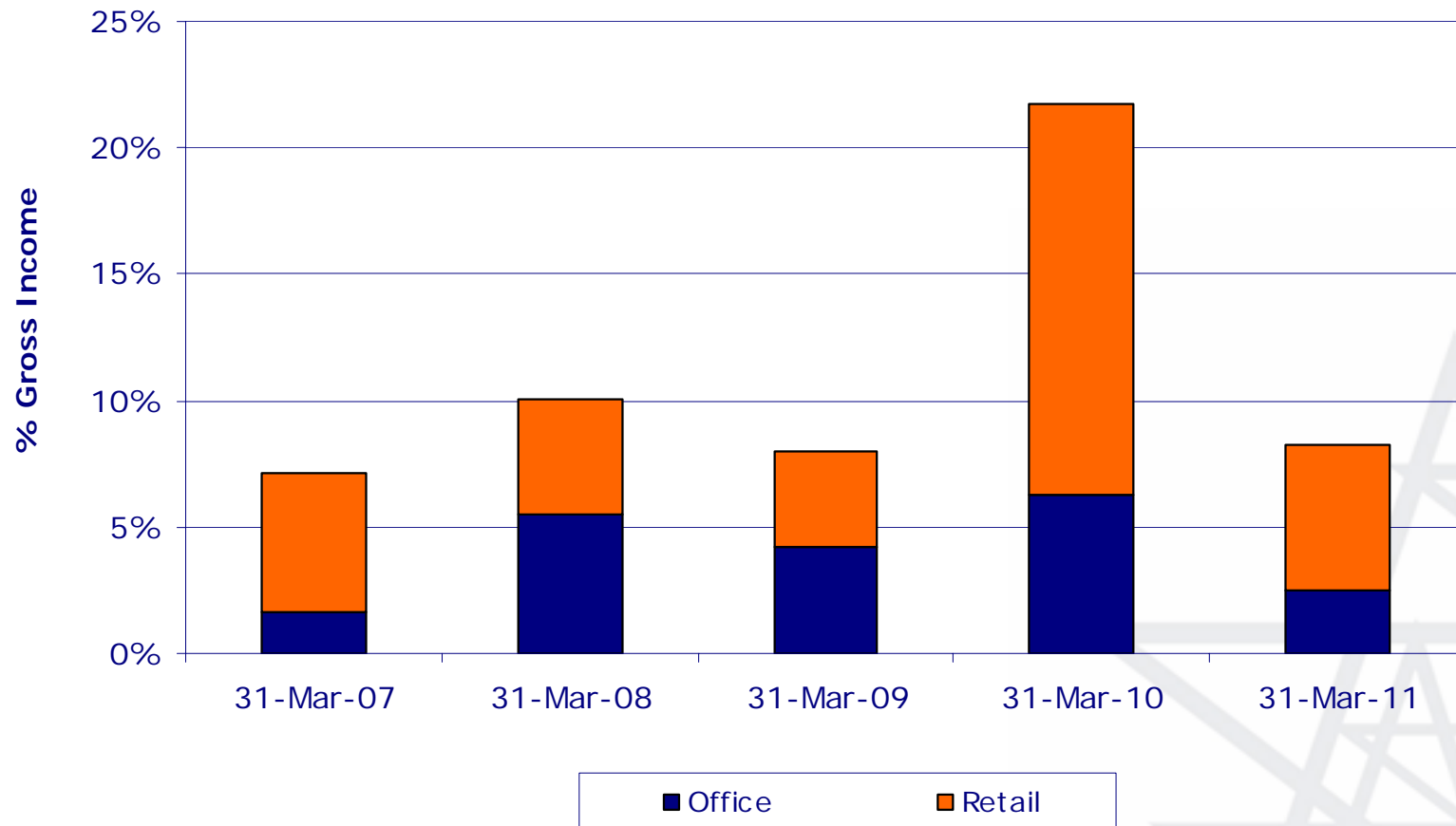
Retail Market Views

- Retail sales growth has continued across the portfolio
- Consumer spending is beginning to slow in line with economic cycle
- Demand for retail space has maintained high occupancy levels



Lease Expiry Profile

Diversification By Lease Expiry Profile



Acquisitions and Disposals

Acquisitions

- ▶ The Former Warehouse Building, Hamilton
(adjoining Centre Place & Downtown Plaza) \$4.7m
- ▶ 31 Highbrook Drive, East Tamaki -
F&P Finance Building
(New 10 year lease to F&P Finance) \$13.1m



Disposals

- ▶ AUT Building
(\$1.8m up on book value) \$29.0m
- ▶ 19.2% Capital Properties stake
(\$13.2m profit) \$68.8m

Sylvia Park

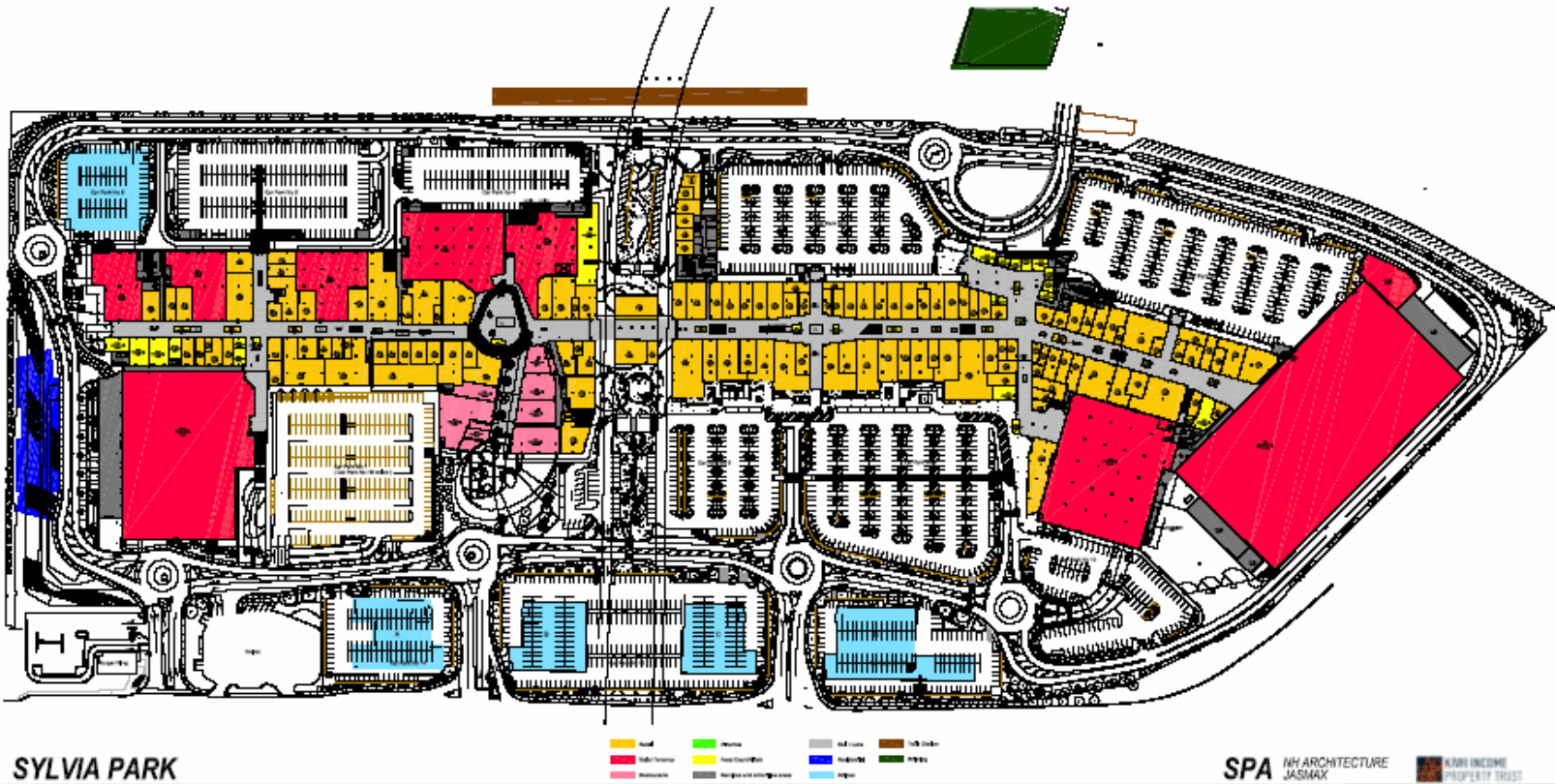


- Geographic and demographic centre of Auckland
- Confluence of major transport networks
- Growth node supported by local government initiatives

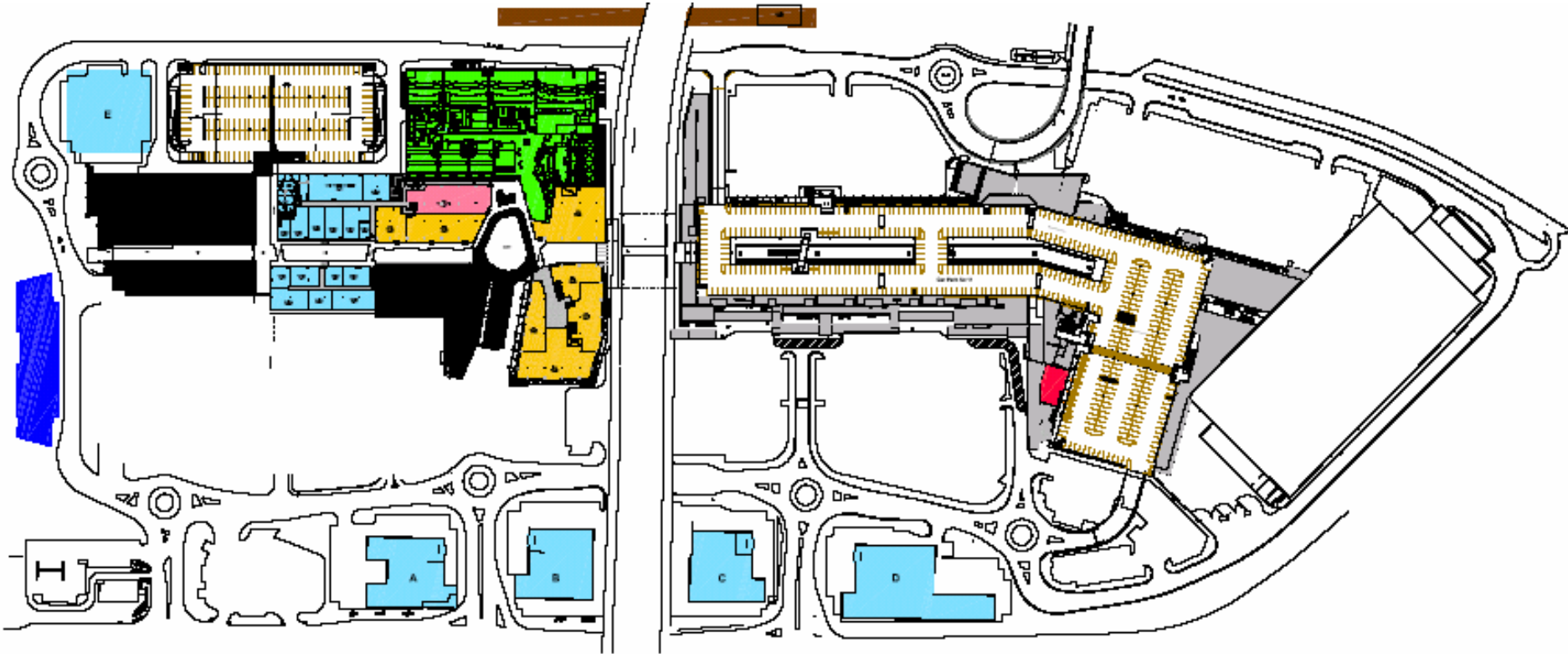
Location, Access, Profile



Ground Floor Master Plan



First Floor Master Plan



SYLVIA PARK
LEVEL 2 PLAN

04/12/2010 09/03/2010

 Hall	 Office	 Hall Case	 Wall Panel
 Reception	 Reception Desk	 Hall Wall	 Lobby
 Staircase and Lift	 Other		

Project Statistics

Area (m ²)						
	Majors	Mini-Majors	Specialty	Total Retail	Office	Total Centre
Stage I	17,200	0	5,500	22,700	0	22,700
Stage II	6,700	1,000	6,500	14,200	0	14,200
Stage III	6,400	6,400	8,500	21,300	0	21,300
Stage IV	0	2,800	4,200	7,000	2,700	9,700
Total	30,300	10,200	24,700	65,200	2,700	67,900

Number				
	Majors	Mini-Majors	Specialty	Total Retail
Stage I	2	0	57	59
Stage II	1	2	49	52
Stage III	1	5	49	55
Stage IV	0	3	35	38
Total	4	10	190	204

Note: Tenancy details are subject to change as leasing and construction progresses.

- **Stage I:**
 - ▶ The Warehouse Extra, Foodtown and 57 specialty stores
 - ▶ 22,700m²
 - ▶ 100% leased
 - ▶ Opened 8 June 2006

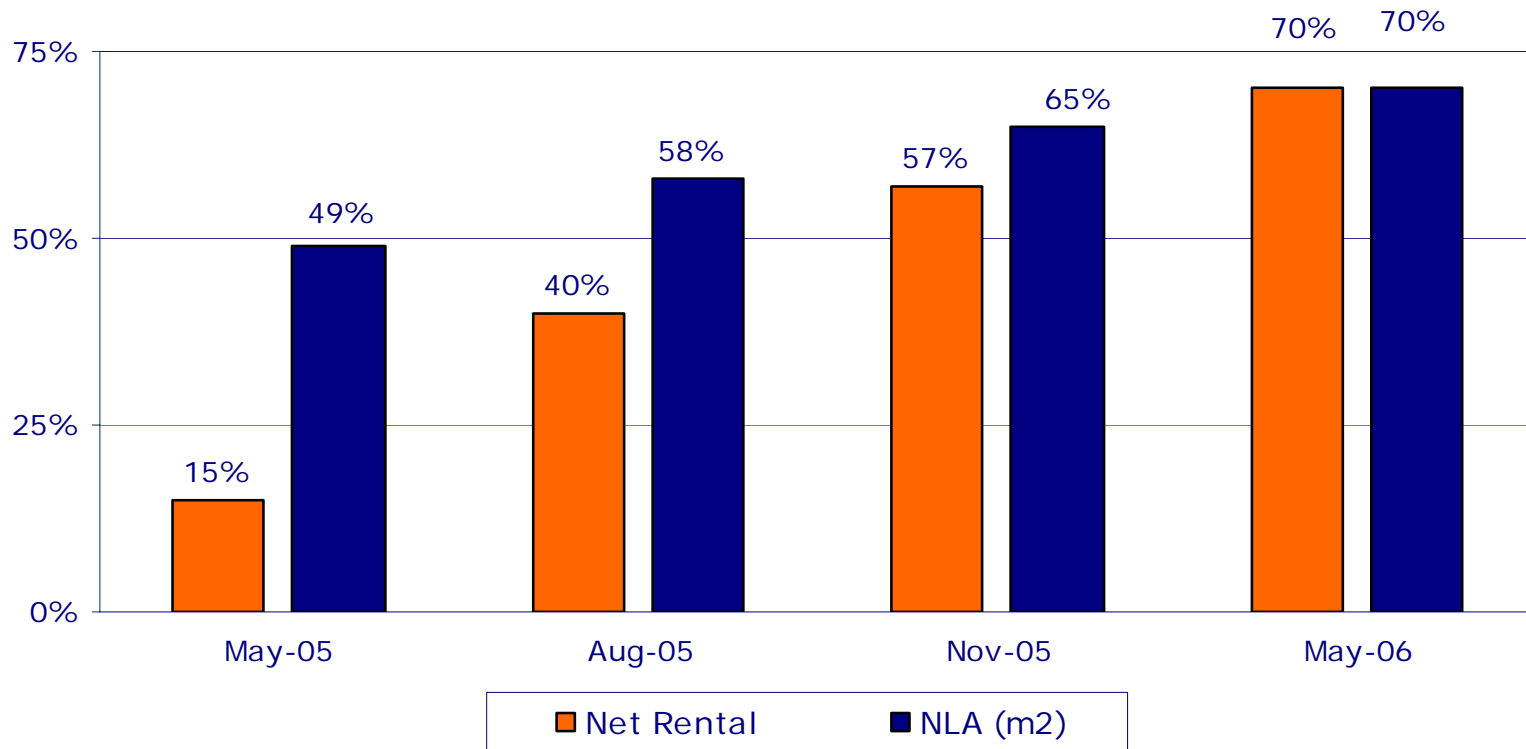
- **Stage II:**
 - ▶ PAK'nSAVE and 51 fashion stores
 - ▶ 14,200m²
 - ▶ 100% leased
 - ▶ Opening 24 August 2006 (Pak'nSAVE opened 1 August)

- Strong demand for fashion tenancies

- Australian retailers committed include – Country Road, Cue, David Lawrence, Kookai, Roxy, Just Jeans Group (5 stores)

Leasing

**Total Centre Leasing Progress
by NLA and Net Rental**



Stage I

**Opened
8 June 2006**



Construction Progress



View North – Stage I & II



View West – PAKn'SAVE plus Stage III & IV

Entertainment & Leisure Precinct



The Cone



Eastern aspect

- Overall retail area has increased by 3,500m² to 65,200m², plus additional 2,700m² of office space being constructed (cost of \$25m)
- Total estimated capitalised project cost \$388m
- Project financials remain in line with 31 May 2005 Prospectus

	FY06	FY07	FY08
Indicative Net Rental Income	Nil	\$6m	\$22m - \$24m
Approximate Construction Costs (% of total cost)	50%	40% - 45%	5% - 10%

Note: Indicative net rental income is net of marketing expenditure, leasing fees and lease incentives which are required to be expensed/amortised under IFRS.

KIP Outlook

- KIP portfolio in sound position for rental growth
- Gross distribution projection of no less than 9.10 cents per unit for year ending 31 March 2007 (will be reviewed in November 2006)
- Key focus on successful completion of Sylvia Park
- Other opportunities include expansion of The Plaza

KIWI INCOME PROPERTY TRUST

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August 2006